

Dover Fueling Solutions launches new solutions at UNITI expo 2022

Dover Fueling Solutions (DFS), a part of Dover Corporation and a leading global provider of advanced customer-focused technologies, services and solutions in the fuel and convenience retail industries has launched several new products during UNITI expo in Stuttgart.

- Prizma, catering to a wide spectrum of fuel and convenience retailer needs
- ProGauge MagLink LX Plus, DFS' premium console
- New fuel dispenser models in the Tokheim Quantium™ fuel dispenser series
- New fuel dispenser models in the Wayne Helix™ and Wayne Century fuel dispenser series



Prizma goes beyond the standard point-of-sale (POS) system and is designed to specifically cater to a wide spectrum of fuel and convenience retailer needs, now and in the future. Leveraging 30 foundational years, and almost 20,000 Tokheim Fuel POS® (point-of-sale)

system deployments, Prizma enables retailers to evolve their businesses with more payment options and flexibility, seamlessly integrating alternative and traditional refueling types, providing an ecosystem of on-site payment and forecourt control solutions plus connected cloud analytics and remote management solutions.

Prizma is focused upon delivering results to retailers in two primary areas: incremental profit through an optimized customer experience and reducing site management costs through easy on-site and remote management solutions. By combining Tokheim OASE™ (Online Authorization and Switching Environment), DFS ONE Portal™ cloud services platform and the DFS DX™ connected solutions platform (specifically DX Retail™), Prizma enables efficient operations and frictionless transactions. With DX Retail, an integral component in the Prizma cloud eco-system, site owners can remotely manage POS and self-checkout kiosk systems – including adding new articles, running promotions, generating reports and performing multi-site updates. Additionally, Prizma integrates analytics insights for electric vehicle (EV) charging, payment transactions, dispenser health, wetstock solutions and more.

"The Prizma eco-system helps fuel and convenience retailers evolve their businesses by providing a broader spectrum of payment options, fuel and energy types, business integration, and profit opportunities," said Peter van Nauw, Senior Director, Product Management, DFS. "It allows site managers to take control of their forecourt devices and streamline operations, making them more efficient and allowing them to take advantage of potential revenue boosting opportunities. Prizma will redefine connectivity and interactivity to help drive revenue on forecourts now, and in the future."

For more information visit www.prizma-dfs.com.



The ProGauge MagLink LX Plus is DFS' premium console and is part of the long-standing ProGauge MagLink LX console family. It joins the MagLink LX 4 model to bring several impressive upgrades, including intelligent "touch and swipe" technology, resulting in a truly immersive and interactive experience for the end user. With enhanced scalability, flexibility and connectivity, the MagLink LX Plus is DFS' most sophisticated, feature-rich console yet.

The MagLink LX Plus not only supports simple "on/off" sensors; it also interfaces seamlessly with "intelligent" sensors, such as those built on IntelliSenseTM technology. This gives site owners even more flexibility when it comes to connecting consoles to forecourt equipment, and even greater monitoring coverage made visible through a single user interface. The MagLink LX Plus is designed and manufactured to integrate seamlessly with other DFS products and solutions, including wetstock monitoring through DX Wetstock™, the new DFS DMP family of magnetostrictive probes, and all legacy probes from DFS, including OPW Fuel Management Solutions (FMS) models.

The MagLink LX Plus is a console designed to be scaled up. With base monitoring capabilities of up to 12 probes, this console can be easily enhanced to deliver monitoring of up to 32 probes across fuel networks. This, coupled with patented multidrop technology, reduces installation costs and makes the MagLink LX Plus the ideal solution for fuel retail sites of all sizes.

"We are extremely proud to be able to launch this brand-new MagLink LX model at the UNITI expo trade event," said Fergus Heading, Senior Business Development Manager, ATG Business Unit at DFS. "Through its enhanced graphical display, intuitive swipe technology, a faster processor and simplified reporting capabilities, the MagLink LX Plus is one of the most advanced tank gauge consoles available on the market."

DFS ATG General Manager Stefano Scatena added, "The launch of the MagLink LX Plus console allows us to continue offering truly global solutions to the fuel retail market. Wherever our customers are in the world, whatever their needs, and whatever their forecourt set up, the MagLink LX Plus is all they will ever need to monitor and measure any liquid on site."

The ProGauge MagLink LX Plus is available in Europe, the Middle East, Africa, Asia Pacific and Latin America and will soon be available in the US.

For more information visit www.doverfuelingsolutions.com/consoles.



New, enhanced models that fall under the new Tokheim Quantium™ ML fuel dispenser and the Tokheim Quantium™ FS fuel dispenser ranges provide fuel retailers with reliable quality and low total cost of ownership (TCO). Available for both conventional and alternative fuels in multiple configurations, these dispensers provide site owners with unparallel choice and modularity to ensure they are the ideal fit for any forecourt.

The Quantium ML fuel dispenser is versatile, accurate and durable, representing the best in fuel dispenser technology from DFS while enabling site owners to deliver a first-class service to their customers. Configurable to dispense up to five fuel grades per side, the Quantium ML fuel dispenser comes with an extended range of options to meet specific requirements and a broad range of applications, from heavy-duty vehicle refueling to fuel retailing. The Quantium ML fuel dispenser is available to configure with three different hose management systems, including our innovative new Extended Hose Retraction (EHR) option, which offers market leading hose reach for a superior user experience and optimal flow on busy forecourts. Building on the same look and feel and trusted quality of the Tokheim Quantium™ 510M fuel dispenser, this new model range offers true modularity and reliable quality with technology leadership in every component and our strong corrosion protection for a long life with superior nozzle availability and low TCO.

The Quantium FS fuel dispenser utilizes decades of hydraulic innovation and DFS' core platform of quality components to provide a new fuel dispenser, engineered to last longer, require less maintenance, offer reliable operation and deliver low TCO over its lifetime. The Quantium FS fuel dispenser is compact and powerful, capable of delivering a broad range of flow rates to suit applications from heavy-duty vehicle refueling and marinas, to industrial applications and fuel retailing. This model, just like the Quantium ML fuel dispenser, is incredibly flexible and doesn't

sacrifice functionality or compromise on performance – it continually delivers, even with demanding daily use.

"These new improved dispenser models are packed with our leading technology, ensuring reliable operational performance while differentiating our customers' forecourts, allowing them to truly stand out from the competition with superior nozzle availability," said Soren Powell-Holse, Director of Product Marketing, DFS EMEA. "Tokheim dispensers are industry recognized for quality and engineered for a lifetime of reliability, so we are thrilled to be able to present our customers with our new and enhanced Quantium FS and Quantium ML models. They are perfect examples of reimagined modularity offering reliable performance in our trusted Tokheim quality."

In addition to the conventional dispensers, DFS is also introducing the Tokheim Quantium™ ML AdBlue® fuel dispenser, the Tokheim Quantium™ ML LPG fuel dispenser, the Tokheim Quantium™ FS AdBlue® fuel dispenser and the Tokheim Quantium™ FS LPG fuel dispenser.

To register for the webinar "New Tokheim dispenser portfolio", click **HERE**.

For more information, visit www.doverfs-newrange.com.



The new releases for Wayne include the Wayne Helix 6000 II fuel dispenser models and Wayne Century 3 fuel dispenser models.

The next-generation Helix and Century fuel dispenser models showcase the latest in DFS innovation, providing fuel retailers with steadfast performance and a low total cost of ownership (TCO). The modern, intelligent design of both models offer unparalleled choice and modularity, with configurations available for both conventional and alternative fuels, making them the perfect fit for

any forecourt, both now and in the future.

The DFS DX[™] connected solutions platform integrates with Helix 6000 II fuel dispenser and allows for advanced monitoring and remote management capabilities via the cloud. Modern, accurate and reliable, this dispenser model showcases DFS' leading fuel dispenser technology while enabling fuel retailers to provide a carefree and easy refueling experience for consumers. Configurable to dispense up to five fuel grades per side, the Helix 6000 II fuel dispenser comes with an extended range of options to meet specific requirements and a broad range of applications, including heavy-duty vehicle refueling and fuel retailing. Building on the same look and feel as the Wayne Helix [™] 6000 fuel dispenser, this new model revolutionizes connectivity, seamlessly linking to the cloud and the DFS DX platform to allow fuel retailers to stay in control of their forecourt, no matter their location. Packed with cutting-edge componentry, the Helix 6000 II fuel dispenser provides exceptional meter stability and a long life with less service interventions for low TCO.

Leveraging decades of hydraulic innovation, DFS has also re-imagined the Global Century™ fuel dispenser model and released a new fuel dispenser in a compact design: the Century 3 fuel dispenser. Offering a robust framework, strong corrosion protection, quality components and full configuration modularity, this new model is designed to meet a variety of fuel dispensing needs. The Century 3 fuel dispenser boasts exceptional modularity, giving fuel retailers the freedom to design a fuel pump that fits their exact requirements. Built with field-proven components and corrosion-resistant materials that offer top class durability, this dispenser has been developed to meet industry leading durability standards.

Soren Powell-Holse, Director of Product Marketing, DFS EMEA said, "Wayne fuel dispensers are known for their leading technology in all core components and are recognized for their innovation, reliable performance and great versatility – and these two new model ranges are no different. They offer many configuration possibilities, and our advanced IoT technology will enable fuel retailers to ensure superior customer experience and efficiencies as they modernize their forecourts."

In addition to the conventional dispensers, DFS is also introducing the Wayne Helix[™] 6000 II AdBlue® dispenser, the Wayne Helix[™] 6000 II Additive dispenser, the Wayne Helix[™] 6000 II LPG fuel dispenser, the Wayne Helix[™] 6000 II CNG fuel dispenser, the Wayne Century[™] 3 AdBlue® fuel dispenser and the Wayne Century[™] 3 LPG dispenser.

To register for the webinar "New Wayne dispenser portfolio", click **HERE**.

For more information, visit www.doverfs-newrange.com.

Contact information



Dover Fueling SolutionsUnit 3 Baker Road, West Pitkerro DD5 3RT Dundee United Kingdom



Last update: May 24, 2022 | Advertorial